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ANNUAL AUDITED REPORT

PART III

APR 1 2 2006

SEC FILE NUMBER

**8**-41598

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	010105	AND END		
	MM/DD/Y	Υ	M	IM/DD/YY
A. REG	ISTRANT IDEN	TIFICATION		
NAME OF BROKER-DEALER. LE LA	V Salter NESS: (Do not use	Smith  Vts Inc  P.O. Box No.)	0	FFICIAL USE ONLY
28632 Roadside Dr. # 215				
	(No. and Stre	et)		
Agoura	CA		91301	
(City)	(Stat	e)	(Zip Cod	e)
NAME AND TELEPHONE NUMBER OF PERSTANDS STEPHEN STARK, Jr.	RSON TO CONTAC	CT IN REGARD TO T (818) 73	HIS REPORT 5-9868	
			(Area C	ode – Telephone Number
B. ACCO	DUNTANT IDEN	NTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT w	hose oninion is cont	ained in this Report*		
R. D. Gourley & Co.	· · · · · · · · · · · · · · · · · · ·			
(	Name - if individual, sta	ate last, first, middle name)		· ·
501 S. First Ave., Suite	C, Arcadia,	CA 91006		
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				ROCESSED
☐ Certified Public Accountant☐ Public Accountant				IN 2 I 2013
☐ Accountant not resident in Unite	ed States or any of it	s possessions.	F	Honson Inanciai
	FOR OFFICIAL L	ISE ONLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

(C) (20) 06

SEC 1410 (06-02)

### OATH OR AFFIRMATION

I, Stephen T. Stark, Jr	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	swear (or affirm)	that, to the best of
my knowledge and belief the accompanying finan- Stark, Salter & Smith	cial statement an	d supporting sched	ules pertaining to	the firm of, as
of December 31, 2005	, 20	, are true and cor	rect. I further sw	ear (or affirm) that
neither the company nor any partner, proprietor, p	orincipal officer	or director has any	proprietary intere	st in any account
classified solely as that of a customer, except as fo	illows:	•		
SEE ATTACHED JURAT		24		
See Jurat	<del></del>	Sig	nature	
		Chief Finan	<u>cial Offic</u>	er
		and the second of	Title	e San
Notary Public		•		
This report ** contains (check all applicable boxes	s):			
(a) Facing Page.				*
(b) Statement of Financial Condition.		19		
<ul> <li></li></ul>	ion			
(e) Statement of Changes in Stockholders' Eq		or Sole Proprietor	s' Canital	
(f) Statement of Changes in Liabilities Subor			o Cupitui.	
(g) Computation of Net Capital.				
(h) Computation for Determination of Reserv	e Requirements	Pursuant to Rule 15	c3-3.	
(i) Information Relating to the Possession or	Control Require	ments Under Rule	15c3-3.	•
(j) A Reconciliation, including appropriate ex				
Computation for Determination of the Res				
(k) A Reconciliation between the audited and consolidation.	unaudited State	ments of Financial	Condition with re	spect to methods of
(I) An Oath or Affirmation.				
(m) A copy of the SIPC Supplemental Report.				6.1
(n) A report describing any material inadequac				of the previous audit.
x (o) Independent Auditors Re	*			

## State of California County of Los Angeles See Attached Document (Notary to cross out lines 1-6 below) ☐ See Statement Below (Lines 1–5 to be completed only by document signer[s], *not* Notary) Signature of Document Signer No. 2 (if any) Signature of Document Signer No. 1 Subscribed and sworn to (or affirmed) before me on this (1) S.T. STARK JC Name of Signer Personally known to me ☐ Proved to me on the basis of satisfactory evidence GAIL B. DE ANDE to be the person who appeared before me (.) (,) Commission # 1644413 Notary Public - California Name of Signer Los Angeles County $(2)_{-}$ Ay Comm. Expires Feb 20, 2010 ☐ Personally known to me ☐ Proved to me on the basis of satisfactory evidence to be the person who appeared before me.) Place Notary Seal Above OPTIONAL . Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document. Top of thumb here Top of thumb here **Further Description of Any Attached Document** Document Date: December 31, 2005 Number of Pages: 6 Signer(s) Other Than Named Above:

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# I.E. INVESTMENTS, INC. dba STARK, SALTER & SMITH SCHEDULE III COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENT PURSUANT TO RULE 15c3-3

DECEMBER 31, 2005

Credits	\$	-0-
Debits	•.	-0-
Total Requirement		-0-
Amount on Deposit in Reserve		-0-
Reserve Requirement Per Unaudited Report		-0-
Difference Unaudited versus Audited Report	\$	-0-

#### I.E. INVESTMENTS, INC. dba STARK, SALTER & SMITH SCHEDULE IV

## INFORMATION RELATING TO THE POSSESSION AND CONTROL REQUIREMENTS UNDER RULE 15c3-3

DECEMBER 31, 2005

NUMBER OF ITEMS AMOUNT

Customer's fully paid securities and excess margin securities not in the firm's possession or control (for which instructions to reduce to possession or control had been issued as of December 31, 2004 but for which for required action was not taken by the firm within the time frame specified under Rule 15c3-3)

0 \$ -0-

Customer's fully paid securities and excess margin securities for which instructions to reduce possession or control had not been issued as of December 31, 2004, excluding items arising from "temporary lags, which result from normal business operations" as permitted under Rule 15c3-3

\$ -0-



# R. D. Gourley & Co.

#### CERTIFIED Public Accountants

501 S. First Ave. Arcadia, CA 91006 Tel: (626) 445-9767 Fax: (626) 445-2869 E-mail: rdgco@rdgourley.com WebSite: rdgourley.com

BOARD OF DIRECTORS
I. E. INVESTMENTS, INC.
dba STARK, SALTER & SMITH

In planning and performing our audit of the financial statements and supplemental schedules of I. E. INVESTMENTS, INC., dba STARK, SALTER AND SMITH for the year ended December 31, 2005 we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provision of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objective. Two of the objectives of an internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from

unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related, regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, except for those stated in the preceding paragraph, were adequate at December 31, 2005 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

R. D. Gourley & Co.

Arcadia, California

February 15, 2006



April 5, 2006

SEC Main Office 450 5<sup>th</sup> Street NW Washington, DC 20549

RE: Letter dated March 28, 2006, from NASD



#### To Whom It May Concern:

Enclosed please find an original Oath of Affirmation page, signed and notarized. Also, enclosed please find a separate Computation for Determination of Reserve Requirements pursuant to Rule 15c3-3, and a separate Information Relating to the Possession and Control Requirements under Rule 15c3-3. In addition please find the Independent Auditor's Report on Internal Control claiming the Exemption from SEC Rule 15c3-3, addressed to the Board of Directors.

While we accept that our Oath of Affirmation page was not signed and notarized, the issues addressed in Item A, were included in the original 2005 Audited Financial Statements. Please feel free to call me regarding any questions or comments at 818 735 9868.

Sincerely,

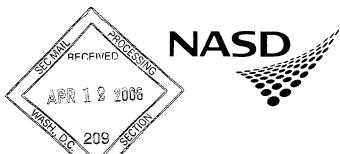
Stephen T. Stark, Jr.

CEO

Stark, Salter, and Smith

March 28, 2006

Stephen Stark, Jr. Stark, Salter and Smith 28632 Roadside Dr. #215 Agoura, CA 91301



RE:

December 31, 2005 Audited Financial Statements

Dear Mr. Stark:

This acknowledges receipt of the firm's 2005 annual filing of audited financial statements made pursuant to Securities and Exchange Commission (SEC) Rule 17a-5(d) (the Rule). The report as submitted appears deficient in that it did not contain the following:

- A. Computation for Determination of Reserve Requirements Pursuant and Information Relating to the Possession or Control Requirements to Rule 15c3-3 (Exemptive provisions). The two statements must be separate and distinct from one another and specifically state the exemption claimed (example attached); and,
- B. An **original** Oath of Affirmation, signed and sworn by an owner or control person of Stark, Salter and Smith and notarized.

Based on the above, your filing does not comply with the requirements of the Rule. The text of the Rule is reproduced in the NASD Manual under the section titled SEC Rules & Regulation T. We urge you to review the Rule with your independent accountant.

Pursuant to the provisions of NASD Procedural Rule 8210, we request that you immediately send one copy of the items listed above to this office and the SEC regional or district office, and two copies to the SEC Washington, D.C. office. Your submissions must include a new completed Part III Facing Page, a copy of which is enclosed for your convenience.

Please respond to this matter by **no later than April 11, 2006**. If you have any questions, please contact Frank F. Spindler, Compliance Examiner at 213-613-2658.

Sincerely,

Harl T. Ng⁄uyer Supervisor

Enclosure: Form X-17A-5 Part III Facing Page